

## **IMPORTANT NOTES**

### **1. SET GOALS**

**We've found that whenever an organization is motivated with particular goals in mind, anything is possible to achieve. We've worked with all different types of organizations (big and small) and have found that the groups who are the most organized and highly motivated achieve the greatest success.**

### **2. FREE ITEMS**

**Remind all sellers that for every dozen items they sell they can choose any 1 Free Item of their choice from our catalog by writing it at the bottom of the order form. Please make sure they pick a size if they choose a T-Shirt. Prizes for selling 1, 4, 7 and 10 items are automatically included in your seller's packages with their orders and do not have to be selected. Prizes are cumulative, so as your sellers reach higher levels, they get these prizes plus all the ones they have already passed. For example, if a person sells 12 items they will receive any 1 Free Item of their choice from our catalog plus one Smiley Spring Keychain, LED Pen Light Necklace, Super High Bounce Ball and Look Behind Sunglasses. The seller may choose an additional free item from the catalog for every 12 additional items sold.**

### **3. AVAILABLE ITEMS**

**The items pictured in the catalog are the ones available this year. All shirts are available only in the sizes and colors shown in the catalog. Please remind your sellers not to order other sizes and colors which are not available. For example, the twenty towels pictured on pages 12 and 13 are the designs which are available on towels this year and each towel is only available in the colors pictured. We try to have an incredible selection each year and we always update our catalog with hot new items and designs.**

### **4. DON'T STOP TAKING ORDERS**

**We usually recommend three weeks as a good time period to hold your sale. You can always send in additional orders. When people see how great the quality is, they usually want to order more!**

### **5. SPEEDY DELIVERY**

**Make sure all orders are clear and complete. When sending in payment, make out one check to Uncle Jerry's T's in the form of a school or organization check, cashier's check or money order. You can also send in an official school purchase order and send payment after your order is delivered. We strongly recommend using priority mail at the post office if possible instead of just using regular mail. The price for each is usually very close and priority mail is treated much better and always arrives within 2-3 business days.**

### **6. GROUP ORGANIZER BONUS**

**Uncle Jerry appreciates the effort and hard work by all the people running the fund raising sale and is giving special bonus packages featuring a variety of designs and sizes. All orders that total over \$1000 in sales will receive a bonus package with \$100 worth of free merchandise and all orders that total over \$2500 in total sales will receive a bonus package with \$250 worth of free merchandise for the group organizers. These bonus packs are packaged ahead of time and can not be exchanged or substituted.**